

# **Apprenticeship Development**

#### **PURPOSE**

**TRELORA** is **revolutionizing** how people buy and sell homes to make the home buying and selling experience easier, more transparent, and more affordable.







REAL ESTATE TITLE & ESCROW

HOME FINANCE

We are leading with the three pillars (real estate, mortgage, title/escrow) of the real estate industry to **maximize** peoples home equity while **simplifying** their buying and selling experience (as well as that of participating stakeholders) through our proprietary technology and service delivery systems. All with a shared commitment to **serving** people with respect and love.

We **MUST** lead the industry to create the most caring, skilled, knowledgeable, and professional advisors in the industry to **serve** people during one of the most stressful times in their life. Our advisors are master de-stressors by empathizing, listening, collaborating, carrying burdens, celebrating, guiding, and shining the light.



## MAKE or BREAK PRIORITY ISSUE

TRELORA will revolutionize

training, education, learning, and people development in the real estate industry.

## HOW TO CREATE an APPRENTICESHIP

- 1. Start With "Why?" What Problem Do You Want to Solve?
- 2. Make an Apprenticeship Core to Your Business's Purpose
- 3. Create a Business Model to Fund Your Apprenticeship
- 4. Understand The Risks With Apprenticeships
- 5. Create a Skills-Based Curriculum For Your Apprentices
- 6. Hold Your Apprentices Accountable, Measure Performance
- 7. Create a Plan For Your Graduates
- 8. Learn From Mistakes



### NON NEGOTIABLES

Economic impact first and foremost, then social impact

Core Competency

Patience, Persistence, Commitment, Forward Momentum

APPRENTICESHIP COMMONS







HOME FINANCE

